Blacksburg a special place

Main Street Construction
July 28, 2011

Communications Plan

- I. The Pre-Construction and Construction Phase of our Communications Plan
 - A. Media and public safety briefings
 - B. Meetings with property owners
 - C. Project web page created
 - D. Project blog created and updated weekly
 - E. Ongoing use of social media and Blacksburg Alert to communicate project updates and road closures
 - F. Designed banners to hang on downtown businesses and construction signs for main thoroughfares.



Why was there so much effort put into the publicity of this project you ask?



Keys for Success

- A. Availability
- B. Getting to know the affected businesses
- C. Responding to concerns immediately
- D. Being extremely honest, no sugar coating
- E. Do what you say you are going to do when you say you are going to do it!
- F. Availability



Share the Vision

- A. Help people envision the improvements
- B. Believe in what you are doing
- C. Sell the product



Roundabout Communications

- A. Distributed flyers with detour map and basic project information to affected businesses
- B. Meetings with first responders and BT about detours



Roundabout Communications

C. Posting signs in the in front of affected businesses (India Garden, etc) that says *Please Come In We're Open.* Reiterate those same messages on blog and on social media sites





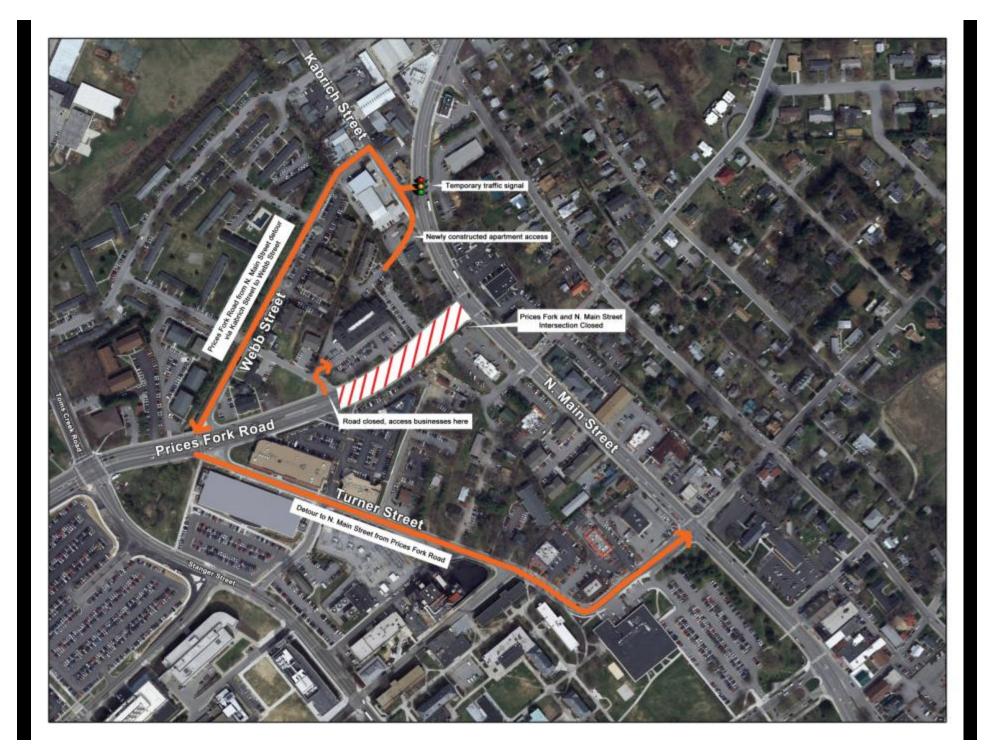
Prices Fork Sign



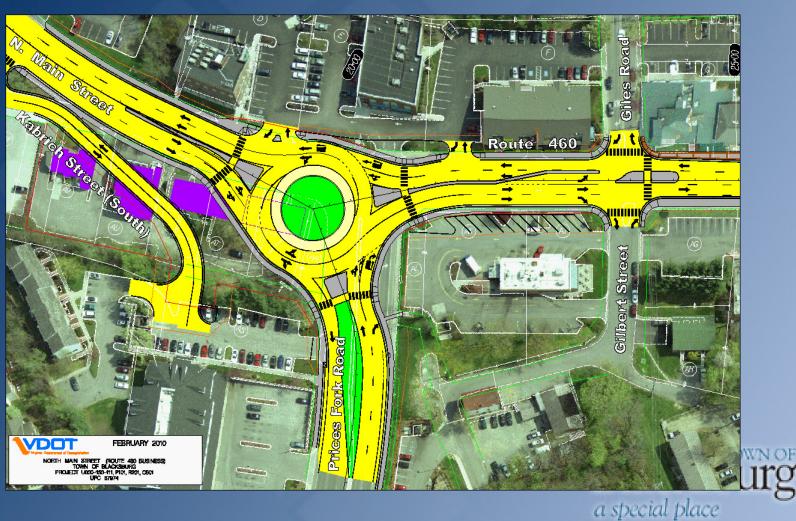
Roundabout Communications

- D. Prior to construction, issue a news release about upcoming detour and construction
- Send Blacksburg Alert, post on social media sites, town website and the project blog about the roundabout construction and detours.
 Coordinate with Virginia Tech
- Create a detour PSA to air on WTOB, social media sites, etc showing the detour and explaining the project





Remaining area to be constructed



Questions?

